

#### **Disclosures**

Certain statements contained in this presentation and in the accompanying oral presentation, other than statements of fact that are independently verifiable at the date hereof, may constitute forward-looking statements. Examples of such forward-looking statements include statements regarding BeiGene's research, discovery, and preclinical and early-stage clinical programs and plans; recent clinical data for BeiGene's product candidates and approvals of its medicines; the conduct of late-stage clinical trials and expected data readouts; additional planned commercial product launches; and the advancement of and anticipated clinical development, regulatory milestones and commercialization of BeiGene's medicines and drug candidates. Actual results may differ materially from those indicated in the forward-looking statements as a result of various important factors, including BeiGene's ability to demonstrate the efficacy and safety of its drug candidates; the clinical results for its drug candidates, which may not support further development or marketing approval; actions of regulatory agencies, which may affect the initiation, timing and progress of clinical trials and marketing approval; BeiGene's ability to achieve commercial success for its marketed medicines and drug candidates, if approved; BeiGene's ability to obtain and maintain protection of intellectual property for its technology and medicines; BeiGene's reliance on third parties to conduct drug development, manufacturing and other services; BeiGene's limited experience in obtaining regulatory approvals and commercializing pharmaceutical products and its ability to obtain additional funding for operations and to complete the development and commercialization of its drug candidates and achieve and maintain profitability; the impact of the COVID-19 pandemic on BeiGene's clinical development, commercial, regulatory and other operations, as well as those risks more fully discussed in the section entitled "Risk Factors" in BeiGene's most recent periodic report f

Some of the clinical data in this presentation relating to BeiGene's investigational drug candidates is from pre-clinical studies or early phase, single-arm clinical trials. When such data or data from later stage trials are presented in relation to other investigational or marketed drug products, the presentation and discussion are not based on head-to-head trials between BeiGene's investigational drug candidates and other products unless specified in the trial protocol. BeiGene is still conducting pre-clinical studies and clinical trials and, as additional patients are enrolled and evaluated, data on BeiGene's investigational drug candidates may change.

This presentation and the accompanying oral presentation contain data and information obtained from third-party studies and internal company analysis of such data and information. BeiGene has not independently verified the data and information obtained from these sources. Forward-looking information obtained from these sources is subject to the same qualifications noted above.





~40 offices, 9,000+ colleagues on 5 continents



\$1.3B in annual product revenue +98% product revenue growth \$4.5B cash balance\*



**3,500+** global commercial team **16** approved products



Founded 2010



**950+** oncology research team



2,700 global clinical development & medical affairs team



**In-house manufacturing** plus U.S. expansion under construction



**60+** pre-clinical programs, the majority with first-in-class potential



~50 assets in clinical and commercial stages



~20 industry collaborations





BeiGene

Numbers as of December 2022

## Truly Unique with Hard to Replicate Competitive Advantages

#### One of the world's largest oncology research teams (950+)

Validated by clinical results, global approvals, and major global pharma collaborations

#### Cost and time advantaged clinical development

Due to unique approach – more globally inclusive, superior technology, pre-dominantly internal (CRO-free)

Cornerstone commercial medicines that are key to combinations for future, complemented by a strong, deep, and innovative clinical portfolio

#### Truly global commercial footprint (3,500+)

Driving broader access to medicines, with expected rapidly growing revenue and near-term potential milestones

#### Financial strength, disciplined investments, and operational effectiveness

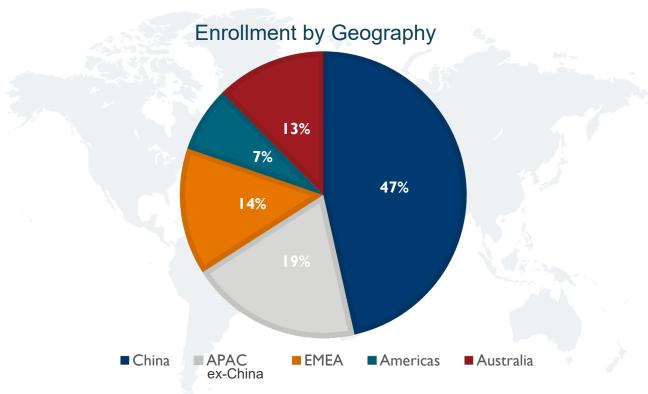
Contributing to long-term value creation

## **Trials Span**

# 45<sup>+</sup> Countries & Regions

20K+
People Enrolled in
110+
Clinical Trials

# TRANSLATING SCIENCE TO IMPROVE ACCESS AND AFFORDABILITY BY CHALLENGING THE STATUS QUO





# Differentiated Biological Hypothesis and First-in-Class Programs Based on Deep Oncology Insights from the Bench

**BTK** - Higher exposure, better selectivity, targeted inhibition

Differentiated biological hypothesis

PD-1 - Fc function silenced

Potential first-in-class, or first wave

TIGIT - Intact Fc function, first wave

BCL2 - Higher potency, increased selectivity, and shorter half life

**BTK Degrader -** Potentially first-in-class, eliminates both kinase and non-kinase function of BTK, should inhibit BTKi resistant strains

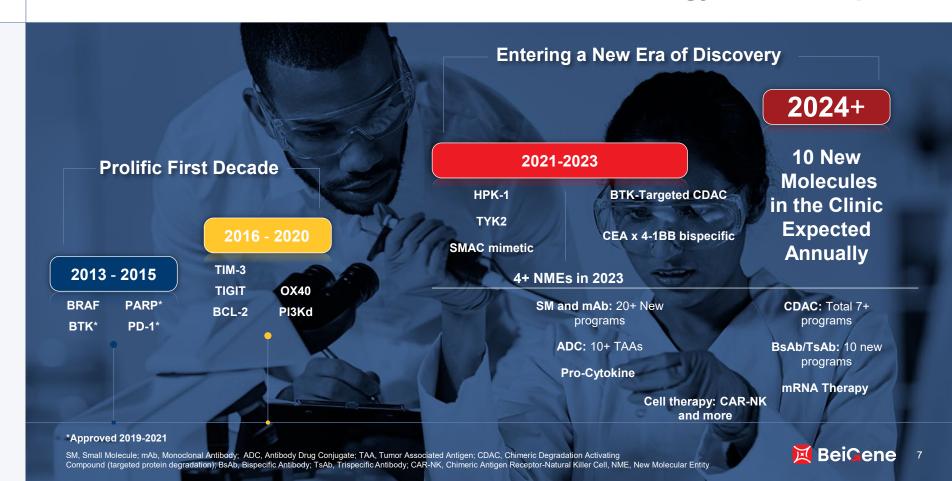
**OX-40** - Only OX-40 Ab not interfering with OX-40 ligand binding

**HPK-1** - Potentially first-in-class intracellular checkpoint inhibitor

**CEA-41BB** - Potentially first-in-class immune activator, converting immune cold tumor to hot



# Productive Research and Path to Global Oncology Leadership



# **BRUKINSA Superiority to Ibrutinib Core to Hematology Franchise\***

#### Best-in-Class Hypothesis

- Complete and sustained target inhibition in disease originating tissues
- Maintains therapeutic concentrations over 24 hours
- Equally or more selective than any approved BTKi



# Broad Global Clinical Program 4,800+ Subjects

- 35 trials across 29 markets
- Two head-to-head studies versus ibrutinib – 800+ subjects
- Comprehensive label vs. next generation BTKi (approved in CLL, MCL, WM, MZL)

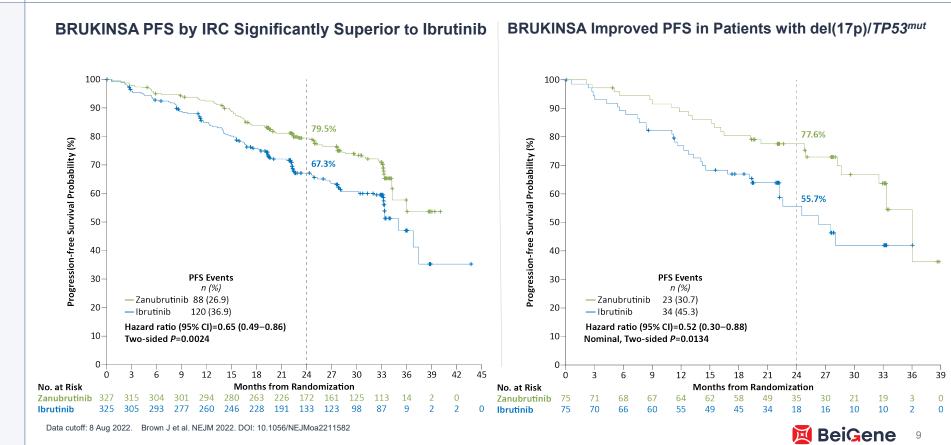
#### Demonstrating Clinical Advantages

- First and only BTKi to demonstrate superior efficacy versus ibrutinib – ORR and PFS
- Favorable safety versus ibrutinib with improved cardiac profile - Afib, and 0% vs 1.9% sudden cardiac death in ALPINE
- Dosing flexibility QD / BID



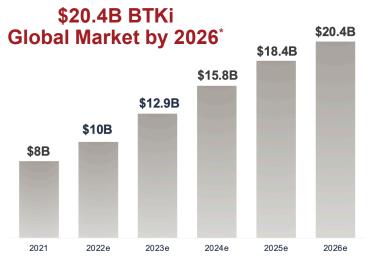


# **ALPINE:** BRUKINSA PFS & ORR Superiority to Ibrutinib in R/R CLL/SLL 2022 ASH Late Breaker & Concurrent NEJM Manuscript



#### **Potential for Substantial BRUKINSA Growth**





■ Global BTKi Sales



#### Tislelizumab Well Positioned for Global Success

- Mechanistically
  differentiated, Fc-γ
  receptor sparing, and
  multiple combinations
  under study
- 2 Realizing Impact from favorable labels and NRDL coverage in China
  - Achieved #1 value market share in China despite late to market; future filings in ROW
- **?** Broad clinical program, including:
  - 21 registration-enabling clinical trials
  - 11,800+ subjects enrolled in clinical trials in 30+ countries and regions, with 4,000+ from outside of China

- 4 Commitment to quality, global manufacturing
  - Built state-of-the-art facility in Guangzhou, building toward 200,000L of biologics capacity
  - Collaboration with one of the world's leading biologics manufacturers



25 global biologics manufacturing approvals

# 5 Future global approvals in more indications, and combinations

- 10 approved indications in China: R/R cHL, R/R UC, IL Sq, IL non-Sq NSCLC, 2L/3L HCC and 2L/3L NSCLC, 2L/3L MSI-H or dMMR solid tumors, 2L ESCC, IL NPC, IL G/GEJ
- I filing in the U.S.: 2L ESCC\*, 2 filings in Europe: NSCLC & ESCC, filings in Australia and UK in NSCLC & 2L ESCC, and 2 in China in IL ESCC & IL HCC.
- I I other pivotal or potentially registration-enabling studies ongoing; compelling breadth of combinations e.g., ociperlimab, sitravatinib, zanidatamab, etc.
- IO combination trials underway to drive success

# Collaboration with Novartis

- Acceleration of global development in Novartis territory: North America, Europe, and Japan
- Further explore combination opportunities with Novartis pipeline
- Eligible for up to \$1.5 billion collaboration revenue from Novartis

# **BeiGene's Internal Discovery**

For our full pipeline, including single-country trials, please visit beigene.com/our-science-and-medicines/pipeline "enfolling in the U.S.; "First-in-human trial, healthy subjects; This combination is being studied in the third control of NCT03336333, 'SMAC = second mitochondrial-derived activator of caspase

Asset	Program	Phase 1	Phase 2	Phase 3
	monotherapy			R/R CLL/SLL
<b>Zanubrutinib</b> (BTK inhibitor)	+ rituximab			TN MCL and R/R MZL
	+/- venetoclax (Bcl-2 inhibitor)†			TN CLL/SLL
	+ obinutuzumab (anti-CD20)		R/R FL	
	monotherapy			2L advanced ESCC, 1L HCC, 2L/3 NSCLC
	monotherapy		Previously treated HCC, R/R cHL	
Tislelizumab	+ chemotherapy			1L advanced ESCC, 1L GC/GEJC 1L NPC
(anti-PD-1)	+ zanidatamab (anti-HER2 bi-specfic antibody) + chemotherapy			1L GEA
	+ sitravatinib (RTK inhibitor)	Solid tumors		2L NSCLC
	+ fruguintinib (VEGFR)*		Solid tumors	
	nagantina (*2317t)		ona tamoro	1L PD-L1 high NSCLC
	+ tislelizumab		2L PD-L1+ ESCC, 2/3 L Cervical cancer	TET D ET HIGH TO SEE
Ociperlimab (anti-TIGIT)		Solid tumors		
. , ,	+ tislelizumab + chemotherapy		1L NSCLC	
	+ tislelizumab + concurrent chemoradiotherapy		1L LS-SCLC	LA NSCLC (PD-L1+)
	monotherapy		R/R MCL. R/R CLL/SLL	
	+/- zanubrutinib	Mature B-cell malignancies	. (111102, 1411 022/022	
BGB-11417 (Bcl-2 inhibitor)	+ azacitidine +/- posaconazole	matare 2 con manginariores	Myeloid malignancies	
	+ dexamethasone +/- carfilzomib		R/R multiple myeloma with t(11;14)	
BGB-16673 (BTK-targeted CDAC)	monotherapy	B-cell malignancies	. dremanpio mysisma mare( : 1, : 1)	
BGB-A445 (anti-OX40)	+ tislelizumab	Solid tumors		
BGB-15025 (HPK1 inhibitor)	+ tislelizumab	Solid tumors		
Surzebiclimab (BGB-A425, anti-TIM-3)	+ tislelizumab +/- LBL-007 (LAG-3 mAb)		Solid tumors	
(= = : : = ; = : : : : ;	+ tislelizumab	Solid tumors		
BGB-10188 (PI3K inhibitor)	+/- zanubrutinib	B-cell lymphoid malignancies		
202 10100 (1 1011 11111 1121)	+/- tislelizumab	B-cell malignancies		
Pamiparib (PARP 1/2 inhibitor)	monotherapy		1L maintenance platinum-sensitive GC	
	+ temozolomide	Solid tumors		
BGB-3245 (BRAF inhibitor)	monotherapy	Solid tumors with BRAF mutations		
Lifirafenib (RAF inhibitor)	+ mirdametinib (MEK inhibitor)	Solid tumors		
BGB-23339 (TYK2 inhibitor)**	monotherapy	Inflammation and immunology		
BGB-24714 (SMAC mimetic)^	+/- chemotherapy	Solid tumors		
BGB-B167 (CEA x 4-1BB bispecific)	+/- tislelizumab	Solid tumors		

# **Pipeline from Collaborations**

Partner	Molecule / Asset	Indications	Phase	Commercial Rights
	Sotorasib	Solid tumors, CRC, NSCLC	Phase 3	China
	tarlatamab ^^	SCLC	Phase 2	China
	acapatamab ^^	Prostate cancer, NSCLC	Phase 1	China
AMGEN	AMG 176	Hematologic malignancies	Phase 1	China
AINOLIV	AMG 427 ^^	AML	Phase 1	China
	AMG 509	Prostate cancer	Phase 1	China
	AMG 199 ^^	GC/GEJC	Phase 1	China
	AMG 650	Solid tumors	Phase 1	China
	AMG 256	Solid tumors	Phase 1	China
	Sitravatinib † + Tislelizumab	NSCLC	Phase 3	Asia, Australia, New Zealand
MIRATI THERAPEUTICS	Sitravatinib † + Tislelizumab	HCC, GC/GEJC	Phase 2	Asia, Australia, New Zealand
	Sitravatinib † + Tislelizumab	Solid tumors	Phase 1	Asia, Australia, New Zealand
	Zanidatamab + chemo +			
	Tislelizumab	GEA	Phase 3	Asia, Australia, New Zealand
****	Zanidatamab (monotherapy)	BTC	Phase 2	Asia, Australia, New Zealand
<b>zyme</b> works	Zanidatamab	BC, GC, GEA	Phase 2	Asia, Australia, New Zealand
	ZW49	HER2 expressing cancers	Phase 1	Asia, Australia, New Zealand
SpringWorks	BGB-3245 <sup>1</sup>	Solid tumors	Phase 1	Asia
♡Seagen <sup>®</sup>	SEA-CD70	MDS, AML	Phase 1	Asia, Australia, New Zealand
leap the rapeutics	DKN-01 + Tislelizumab + Chemo	GC/GEJC	Phase 2	Asia, Australia, New Zealand
Leads Biolabs	LBL-007 + Tislelizumab	Advanced solid tumors	Phase 2	Ex-China
<b>assembly</b> bio	ABI-H3733	Chronic hepatitis B virus	Phase 1	China

<sup>^</sup> BiTE® molecule, ^^Half-life extended BiTE † Mirati is also conducting its own clinical studies with sitravatinib, including the Phase 3 SAPPHIRE trial in non Sq NSCLC, †† ZW25, \* Assembly is conducting Phase 2 triple combination studies with VBR and a Phase 1 study of ABI-H3733, 1 By MapKure, a JV with SpringWorks.



# **Growing Commercial Portfolio: 16 Approved Assets**

Product	Lead Indications	Mechanism of Action	Regulatory Status	Our Commercial Rights	Partner
Brukinsa o some canubrutinib capades	U.S.: CLL,R/R MCL <sup>1</sup> , WM & R/R MZL <sup>1</sup> ; China: R/R MCL <sup>2</sup> , R/R CLL/SLL <sup>2</sup> & R/R WM <sup>2</sup> ; EU <sup>3</sup> : CLL, WM & MZL	BTK inhibitor	Approved in the U.S., China, EU and other markets	Global	💆 BeiGene
(i) Tislelizumab	China:1L Squamous and Non-Squamous NSCLC, 2/3 L NSCLC, R/R classical Hodgkin's lymphoma <sup>2</sup> , 2/3 L HCC <sup>2</sup> , R/R PD-L1+ UC <sup>2</sup> , 2L ESCC, MSI-H or dMMR solid tumors <sup>2</sup> , 1L NPC, 1L G/GEJ	Anti-PD-1 antibody	Approved in China BLA Accepted in U.S. <sup>4</sup> MAA accepted in EU <sup>5</sup>	Outside North America, Japan, UK, AU, EU and six other European countries	<b>b</b> novartis
eic.* pamiparib	3L BRCA-mutated ovarian cancer <sup>2</sup>	PARP Inhibitor	Approved in China	Global	<b>⊠</b> Bei <b>G</b> ene
XGEVA (denosumab)	Giant cell tumor of bone², Skeletal Related Events (SREs)²	Anti-RANK ligand antibody	Approved in China	Mainland China	<b>AMGEN</b> °
BLINCYTO (blinatumomab)* (blinatumomab)* (blinatumomab)* (blinatumomab)* (blinatumomab)* (blinatumomab)* (continued often and	R/R Acute lymphocytic leukemia²	Anti-CD19 x anti-CD3 bispecific T-cell engager (BiTE)	Approved in China	Mainland China	<b>AMGEN</b> °
Kyprolis* (carfilzomib) (Specior	R/R Multiple myeloma <sup>2</sup>	Proteasome inhibitor	Approved in China	Mainland China	<b>AMGEN</b> °
Reviewd (lenalidomide).upuda	R/R adult multiple myeloma, newly diagnosed multiple myeloma, previously treated follicular lymphoma	Anti-angiogenesis, immuno-modulation	Approved in China	Mainland China	ر <sup>ال</sup> Bristol Myers Squibb˜
Vidaza" azacitidine teriojecton	Myelodysplastic syndromes, acute myeloid leukemia, chronic myelomonocytic leukemia	DNA hypomethylation	Approved in China	Mainland China	ر <sup>الا</sup> Bristol Myers Squibb¨
sylvant	Idiopathic multicentric Castleman disease	IL-6 antagonist	Approved in China	Greater China	<b>EUSA</b> Pharma
Qarziba <sup>®</sup> Orodosinab bota	High-risk neuroblastoma <sup>2</sup>	Anti-GD2 antibody	Approved in China	Mainland China	<b>EUSA</b> Pharma

<sup>1.</sup> Approved under accelerated approval. Continued approval for this indication may be contingent upon verification and description of clinical benefit in a confirmatory trial. 2. Conditionally approved. The full approval of any particular indication will depend on the results of required post-marketing study(ies) in China. 3. The approval is applicable to all 27 EU member states, plus localand, Lichtenstein and Norway. 4. For patients with unresectable recurrent locally advanced or metastatic esophageal squamous cell carcinoma (ESCC) after prior systemic therapy, 5. For patients with advanced or metastatic ESCC after prior chemotherapy and for patients with NSCLC including: locally advanced or metastatic NSCLC after prior chemo, in combination with chemo for 1L advanced or metastatic squamous NSCLC, and in combination with chemo for 1L locally advanced or metastatic squamous NSCLC with no EGFR or ALK positive mutations. BLINCYTO, KYPROLIS, and XGEVA are registered trademarks of Amgen.



#### **Growing Commercial Portfolio**

#### WITH 16 APPROVED ASSETS

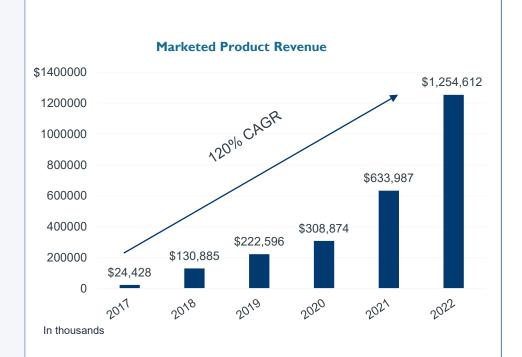
PRODUCT	LEAD INDICATIONS	MECHANISM OF ACTION	REGULATORY STATUS	OUR COMMERCIAL RIGHTS	PARTNER
POBEVCY® (Avastin biosimilar)	Colorectal, lung, glioblastoma, ovarian, and cervical cancers <sup>8</sup>	Anti-VEGF antibody	Approved in China	Greater China	·····································
TAFINLAR® (dabrafenib)	Melanoma <sup>5</sup>	BRAF inhibitor	Approved in China	China Broad Markets <sup>7</sup>	U NOVARTIS
MEKINIST® (trametinib)	Melanoma <sup>5</sup>	MEK inhibitor	Approved in China	China Broad Markets <sup>7</sup>	U NOVARTIS
VOTRIENT® (pazopanib)	Advance renal cell carcinoma	VEGFR inhibitor	Approved in China	China Broad Markets <sup>7</sup>	U NOVARTIS
AFINITOR® (everolimus)	Advance renal cell carcinoma <sup>6</sup>	mTOR inhibitor	Approved in China	China Broad Markets <sup>7</sup>	U NOVARTIS
ZYKADIA® (ceritinib)	ALK + NSCLC	ALK inhibitor	Approved in China	China Broad Markets <sup>7</sup>	U NOVARTIS

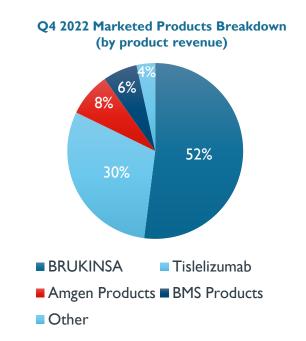
Abbreviations: ALK = anaplastic lymphoma kinase; BLA = Biologics License Application; BRAF = B-rapidly accelerated fibrosarcoma; CLL = chronic lymphocytic leukemia; HCC = hepatocellular carcinoma; MCL = mantle cell lymphoma; MEK = mitogen-activated protein kinase (MAPK) / Extracellular-signal regulated kinase (ERK); MSI = microsatellite instability-high; mTOR = Mammalian target of rapamycin; MZL = marginal zone lymphoma; NPC = nasopharyngeal carcinoma; NSCLC = non-small cell lung cancer; R/R = relapsed / refractory; SLL = small lymphocytic lymphoma; UC = urothelial carcinoma; VEGFR = vascular endothelial growth factor receptor; WM = Waldenström's macroglobulinemia



<sup>5.</sup> TAFINLAR and MEKINIST are being investigated in combination by Novartis for NSCLC indications. 6. Following progression on or after vascular endothelial growth factor (VEGF)-targeted therapy. 7. Rights to promote and market in China's broad markets pursuant to a Market Development Agreement with an affiliate of Novartis Pharma AG dated December 19, 2021. 8. Please see full labeling for indication details.

# **Growing Commercial Revenue Stream**





# We Work Collaboratively with Our Partners, Large and Small, Regionally and Globally, to Provide Innovative Medicines to Patients Faster

#### **Multinational Corporations**







Taflinar, Mekinist, Votrient, Affinitor, Zykadia Tislelizumab, Ociperlimab



#### **Access to Innovation**



STRAND THERAPEUTICS



Entry into cell therapy with iPSC-derived NK CAR Entry into mRNA therapeutics

Entry into LNP therapeutics

# **Clinical Supply Agreements for Combination**





## **Financial Summary**

Selected Financials  Amounts in thousands of U.S. dollars		Thre	e Months Ende	d	Twelve Months Ended				
		Dec. 31, 2022 (unaudited)	Dec. 31, 2021 <sup>1</sup> (unaudited)		Dec. 31, 2022 (audited)		Dec. 31, 2021 <sup>1</sup>		
Total Revenue	\$	380,095	\$	213,979	\$	1,415,921	\$1,176,283		
Product revenue, net		339,022		196,785		1,254,612	633,987		
Collaboration revenue		41,073		17,194		161,309	542,296		
Total Expenses*		(848,717)		(785,718)		(3,205,586)	(2,615,018		
Cost of sales – products		(73,522)		(48,545)		(286,475)	(164,906		
Research and development		(446,023)		(430,485)		(1,640,508)	(1,459,239		
Selling, general and administrative		(328,984)		(306,501)		(1,277,852)	(990,123		
Loss from operations		(468,622)		(571,739)		(1,789,665)	(1,438,735		
Interest income (expense), net		18,219		(4,482)		52,480	(15,757		
Other income (expense), net		19,438		(10,583)		(223,852)	15,904		
Net loss attributable to BeiGene, Ltd.^	\$	(445,335)	\$	(590,678)	\$	(2,003,815)	\$ (1,457,816		
Net loss per share basic and diluted		(0.33)		(0.48)		(1.49)	(1.21		
Net loss per American Depositary Share (ADS) <sup>†</sup>		(\$4.29)		(\$6.22)		(19.43)	(15.71		
Cash, cash equivalents, restricted cash, and short-term investments	\$	4,540,288	\$	6,624,849					
Cash used in operations	\$	(318,191)	\$	(507,839)					

<sup>1</sup> see Notes 2 and 3 in the 10-K on the revision of prior period financial statements for details on the immaterial error related to the valuation of net deferred tax assets in 1Q and 2Q 2022 and FY 2021 \*Contains \$188 and \$187 of amortization expenses, which is not included in SG&A, R&D or COGS, for the three months ended Dec. 31, 2022 and 2021, respectively. Amortization expenses were \$751 and \$750 for the year ended Dec. 31, 2022 and 2021, respectively. 'Net loss attributable includes \$14,370 and \$3,874 of tax expenses for the three months ended Dec. 31, 2022 and 2021 and \$42,778M and \$19,228M for the year ended Dec. 31, 2022 and 2021. Net loss for 2022 was negatively impacted by other non-operating expenses of \$223.9 million, primarily related to foreign exchange losses resulting from the strengthening of the U.S. dollar and the revaluation impact of foreign currencies held in U.S. functional currency subsidiaries.



#### **Our Commitment to ESG**

Our global strategy is focused on five areas supported by ten strategic priorities.

We will share our progress against our 2022 targets and announce new goals in our 2022 ESG Report to be published in April.



#### KEY GLOBAL 2022 ESG GOALS



#### Change Is the Cure focuses on five key areas most material to our business



Bringing affordable cutting-edge medicines to more people around the world

Define pricing principles and affordability strategy



Fostering a dynamic, rewarding and inclusive workplace

- Develop a three-year global strategy to improve DEI across the company
- Improve colleague engagement by 3 percent globally versus 2020 engagement scores
- Roll out global initiative to address work-life balance



Reducing our environmental impacts

- Expand GHG inventory to include scope 3 emissions
- Conduct climate risk assessment
- Set a global climate strategy



Advocating for patients and giving back to local communities

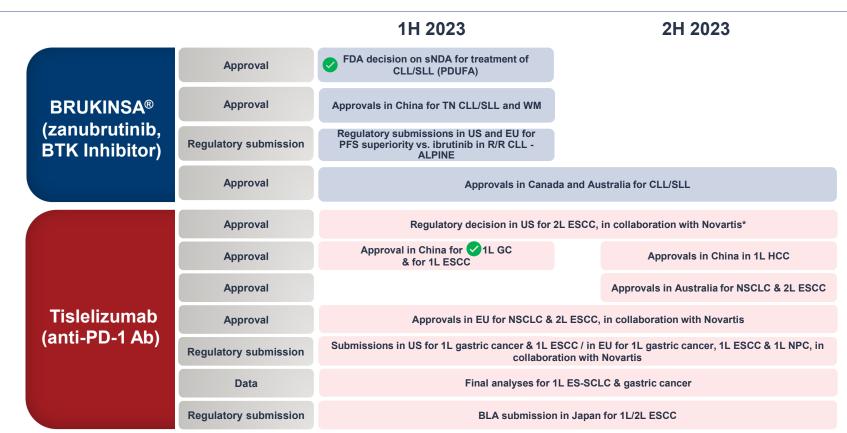
- Develop a three-year patient engagement and advocacy strategy
- Launch colleague engagement and volunteer events in the various countries we operate

Operating Responsibly

Promoting good governance in our operations and supply chain

- Become a signatory of the U.N. Global Compact
- Introduce procurement academy, including training on responsible sourcing
- Implement a third-party risk management program

## **2023 Milestones and Catalysts**



## 2023 Milestones and Catalysts (cont'd)

2H 2023 1H 2023 Initiate global pivotal trial in 1L CLL in **Study progress BGB-11417** combo with BRUKINSA (BCL-2) Data readout Data readouts from ongoing studies Data readout Ph2 data available in multiple indications to inform subsequent development **Ociperlimab** (anti-TIGIT Ab) Study progress Complete enrollment in Ph3 AdvanTIG 302 in 1L NSCLC Initial data readout from Phase I study **BGB-16673 (BTK Degrader)** Data readout BGB-A445 (anti-OX40) Data readout Initial data readout for Phase 1 study in solid tumors **BGB-15025 (HPK1 inhibitor)** Data readout Initiate dose expansion in combination with tislelizumab in solid tumors LBL-007 (anti-LAG-3) Study progress Initiate patient dosing + tislelizumab in umbrella studies Initiate 15 novel IO combos across 6 trials with tislelizumab including LAG3, OX40, **Additional Early Programs** Study progress TIM3, TIGIT, and HPK1, targeting multiple new tumor types including HNSCC, CRC, UBC, RCC, melanoma

#### **Key Takeaways**

- BeiGene's transformational next-generation model is leveraging unique global opportunities created by worldwide industry changes.
- We are building a global ecosystem of innovation, cost, and speed competitive advantages that are designed to outperform key success indicators heralded by our evolving industry.
- We fight for life against cancer —internally and with partners— in the unrelenting pursuit for exceptional science, quality, and impact by cost-effectively driving global operational excellence.
- We aspire to deliver improved medicines to more patients around the world, more affordably.

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (U.S. GAAP)



(Amounts in thousands of U.S. dollars, except for shares, American Depositary Shares (ADSs), per share and per ADS data)

		Three Months Ended			Decem			ber 31.	
		2022	2021 1		2022			2021 1	
		(unau	dite	ed)		(audited)			
Revenue:									
Product revenue, net	\$	339,022	\$	196,785	\$	1,254,612	\$	633,987	
Collaboration revenue		41,073		17,194		161,309		542,296	
Total revenues		380,095		213,979		1,415,921		1,176,283	
Expenses:									
Cost of sales - products		73,522		48,545		286,475		164,906	
Research and development		446,023		430,485		1,640,508		1,459,239	
Selling, general and administrative		328,984		306,501		1,277,852		990,123	
Amortization of intangible assets		188		187		751		750	
Total expenses		848,717		785,718		3,205,586		2,615,018	
Loss from operations		(468,622)		(571,739)		(1,789,665)		(1,438,735)	
Interest (expense) income, net		18,219		(4,482)		52,480		(15,757)	
Other (expense) income, net		19,438		(10,583)		(223,852)		15,904	
Loss before income taxes		(430,965)		(586,804)		(1,961,037)		(1,438,588)	
Income tax expense (benefit)		14,370		3,874		42,778		19,228	
Net loss		(445,335)		(590,678)		(2,003,815)		(1,457,816)	
Less: Net income (loss) attributable to noncontrolling interest		_		_		_		_	
Net loss attributable to BeiGene, Ltd.	\$	(445,335)	\$	(590,678)	\$	(2,003,815)	\$	(1,457,816)	
							_		
Net loss per share attributable to BeiGene, Ltd., basic and diluted	\$	(0.33)	\$	(0.48)	\$	(1.49)	\$	(1.21)	
Weighted-average shares outstanding, basic and diluted	, basic and diluted 1,348,		08 1,235,346,414		1,340,729,572		1,206,210,049		
							_		
Net loss per ADS attributable to BeiGene, Ltd., basic and diluted	\$	(4.29)	\$	(6.22)	\$	(19.43)	\$	(15.71)	
Weighted-average ADSs outstanding, basic and diluted	1/	03,762,778		95,026,647	1	03,133,044		92,785,388	
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